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Exam : Manufacturing Cloud Professional

Title : Manufacturing-Cloud-

Professional -

Manufacturing Cloud

Accredited Professional

Exam

Version: DEMO

- 1. How does the time series projection feature in Tableau CRM for manufacturing provide data insights?
- A. It tracks product growth trends
- B. It tracks performance against account manager targets
- C. It tracks inventory utilization for a defined time frame
- D. It tracks account revenue growth against goals
- E. It tracks against product margin targets

Answer: A

- 2. Which object is required to create a Sales agreement?
- A. Account
- B. B)
- C. Contract
- D. Order
- E. Quote

Answer: A

Explanation:

The Account object is required to create a Sales agreement. Sales agreements are typically associated with an Account as they define the terms and conditions of sales between a seller and a buyer.

- 3. What is the purpose of defining the renewal days for sales agreement
- A. Determines the beginning of the sales agreement
- B. Determines the beginning of the renewal period
- C. Determines the end of the sales agreement
- D. Determines the end of the sales agreement

Answer: B

- 4. Which two out-of-the-box actions can be performed on a Sales Agreement?
- A. Recalculate Actuals
- B. Update ProductsC) Mass Update
- C. Update Adjustments
- D. Regenerate Agreement

Answer: A,C

5. Which two out-of-the-box Manufacturing Actions can be performed in Process Builder and Flow Builder?

- A. Clone Sales Agreement
- B. Mass Archive Sales Agreement
- C. Mass Update Account Forecast
- D. Clone Account Forecast
- E. Mass Update Sales Agreement

Answer: A,E